

Item / Title	Price	+	VAT
... Helping you to Help Yourself ... Self Administered Training Materials			
Feedback; The Key to Improvement	£195.00	+	£34.13
Championship Teams Facilitator Manual	£50.00	+	none
Championship Teams Participant Manual	£65.00	+	none
Coping with Calamities; Survival Strategies for Leaders	£75.00	+	£13.12
ABC Skill Building; Raising Awareness	£350.00	+	£61.25
Learning Loops; Experiencing the Improvement Model	£35.00	+	£6.13
Accelerating the Spread of Good Practice; Personal Learning Pack	£60.00	+	£10.50
Bugs Matters: Infection Control Experience	£45.00	+	£7.88
Teamworking; 10 Experiential Tools for Facilitators	£195.00	+	£34.13
Communication & Creativity; 10 Experiential Tools for Facilitators	£195.00	+	£34.13
ABC Programme			
The Behaviour Minder™ Personal Unlimited 12 Month License	\$250.00 *	+	17.5%
The Behaviour Minder™ Single Use License	\$25.00 *	+	17.5%
* billed in GBP £ at current exchange rate			
ABC Trainers Manual (due Autumn 2004)	Price on application		
The ABC Model Guide	£5.00	+	none
ABC Behaviour Planning Guide	£5.00	+	none
Pop-up cube	£2.00	+	17.5%
ABC Self Assessment Form	£6.00	+	none
ABC Prompt Folded Prompt Cards	FREE with Self Assessment Purchase		
ABC Behaviour Drills	£6.00	+	none
ABC Skill Building Exercises	£10.00	+	none
Behaviour of the Day Team Deck	£5.00	+	£0.88
ABC Win Win Relationships Game	Please contact to discuss		
“The ABCs of Effective Feedback” IM Rubin & TJ Campbell	£24.95	+	none
“Having it Both Ways; the ABCs of Win-Win Relationships” IM Rubin & TJ Campbell	£14.95	+	none
“Caring Matters; Everyday Tales for Healing Organisations” Sarah Fraser, Tim Wilson, Irv Rubin	£12.95	+	none
“Dying for Compassion” Novel - IM Rubin	£14.95	+	none
Other Resources			
Improvement Model PDSA Prompt Cards	£4.00	+	£0.70
Understanding measurement & improvement through personal learning; personal improvement guide	£4.00	+	none
Accelerating the Spread of Good Practice; A Workbook for Healthcare	£16.95	+	none
Rolling out your Project; Thirty-five Tools for Healthcare Improvers	£14.95	+	none
The Patient’s Journey; Mapping, Analysing and Improving Healthcare Processes	£14.95	+	none
Thriving in Unpredictable Times; A reader on Agility in Healthcare	£19.95	+	none
Coping with Calamities; Survival Strategies for Leaders	£15.95	+	none
£5.00 profit goes to the Rotary Foundation Charity for Eradicating Polio			
10 Techniques for helping individuals do it better	£4.95	+	none
Method Matters; Choosing which learning activity to use when	£3.00	+	none
Presenting at Workshops; Guidelines for collaborative programmes	£3.00	+	none
Discounts are usually available for bulk purchases; to order any of these materials or discuss bulk purchases, please send us an email contact@sfoassociates.biz	Post and packaging (plus VAT) is extra and will be invoiced at cost		



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